

**Business Transformation through
Process Re-engineering & Enterprise
App Evaluation & Selection for a Qatar
Based Construction company**



Enterprise Software Selection for AlZaman – Doha - Qatar

<http://alzamanexchange.com>

Executive Summary

AlZaman Exchange Company has been a pioneer in providing Foreign Exchange Services in Qatar for nearly three decades. It is owned and managed by the highly reputed AlZaman Group of Qatar. Established In 1978, AlZaman Exchange is rendering services to residents & visitors of Qatar.

AlZaman Exchange has grown & developed in all dimensions and it has attained perfection in almost every aspect of this industry. With a wide range of products & services in its forte, At AlZaman Exchange is committed to bring satisfaction on the face of every customer.

Challenges

To accommodate the need for business expansion, the customer had acquired other companies over the years and integrated the new systems within the core processes of the parent company. However, with all these acquired units in place, the customer was facing challenges with standardization of business processes, applying best practices pan organization and re-engineer the business to bring in more efficiency and align it as per future growth plans.

How Aripus Helped

- Business Process maps development for “As-Is” and “To-Be” business processes
- Re-engineered and optimized the following business processes through business workshops to arrive at functional requirements for the following areas:
- Sales and Operations Planning
- Manufacturing Execution and Reporting
- Warehousing and Logistics □ Costing and Profitability
- Enterprise Reporting

Results, Rol and Future Plans

- Identified potential revenue increment/cost saving opportunities worth QR 3.6 million with Net Present Value (NPV) of QR 2.9 million and a payback period of 2 years and 4 months through implementation of the selected business system
- The re-engineered and optimized business processes, enabled through business system implementation helped the customer on the following grounds with potential revenue/cost advantages:

